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- Joseph Poupard (Psychology, Entrepreneurial Leadership Studies, 2015)
- Intern, Marketing & Development
- Full-time, 40-50 hours per week
- Unpaid but receiving Career Center Internship Grant

**What do you do as an intern at this organization?**
I research development prospects, analyze financial and marketing materials from competing organizations, and assist in development operations.

**How did you find your internship?**
Internships.com

**What do you enjoy most about your internship?**
Overall, I'd say it's a tie between the great folks that I work with and the mission of AEI to expand opportunity and enterprise throughout the country and craft meaningful policy suggestions.

**What do you find challenging?**
Creating the most complete research profile for high-value prospects, as it is hard to nail down all the details because they each do so much in terms of board memberships and philanthropic contributions.

**What advice would you offer to someone who wants to make the most of an internship like yours?**
Take pride in your work and know that, although certain aspects may seem tedious, the ultimate result is of huge benefit to an organization and cause that you're passionate about.

**About the Organization**
American Enterprise Institute for Public Policy Research (AEI)
Washington, DC

The American Enterprise Institute is a community of scholars and supporters committed to expanding liberty, increasing individual opportunity and strengthening free enterprise. AEI pursues these unchanging ideals through independent thinking, open debate, reasoned argument, facts and the highest standards of research and exposition. Without regard for politics or prevailing fashion, we dedicate our work to a more prosperous, safer and more democratic nation and world.